

The Hong Kong University of Science and Technology

School of Business and Management

An Example on Student's Pathway (as of 25 July 2023)

<< Declaration of major

| School: | | School of Business and Management | | | Student's Pathways (i.e. Study Pattern) | | | | | | | | | Remarks |
|--|-------------|---|---------|-------------|---|-------------|---------------|-------------|---------------|-------------|---------------|-----------|--|---------|
| Department: | | Department of Marketing | | | Pathway 1 | | | | | | | | | |
| Program: | | BBA in Marketing | | | Background: HKDSE 4 Core + 2 Elec Profile: Normative | | | | | | | | | |
| Course Offering Dept (course code prefix) | Course Code | Course Title / Courses List | Credits | Year 1 Fall | Year 1 Spring | Year 2 Fall | Year 2 Spring | Year 3 Fall | Year 3 Spring | Year 4 Fall | Year 4 Spring | Sub-total | | |
| School Requirements | | | | | | | | | | | | | | |
| MARK | 2120 | Marketing Management | 3 | | 3 | [3] | | | | | | 3 | | |
| ACCT | 2010 | Principles of Accounting I | 3 | 3 | | | | | | | | 3 | | |
| ACCT | 2200 | Principles of Accounting II | 3 | | | | 3 | | | | | 3 | | |
| ECON | 2103 | Note: ECON 2103 OR ECON 2113 Principles of Microeconomics | 3 | [3] | 3 | | | | | | | 3 | | |
| ECON | 2113 | Microeconomics | 3 | | | | | | | | | | | |
| ECON | | Note: ECON 2123 OR ECON 3123 (Students who wish to pursue BSc ECOF must take ECON 3123) Macroeconomics | 3 | | | 3 | [3] | | | | | 3 | | |
| ECON | 2123 | Macroeconomic Theory I | 3 | | | | | | | | | | | |
| ECON | 3123 | Macroeconomic Theory I | 3 | | | | | | | | | | | |
| FINA | 2303 | Financial Management | 3 | | | 3 | | | | | | 3 | | |
| ISOM | 2010 | Introduction to Information Systems | 3 | | [3] | 3 | | | | | | 3 | | |
| ISOM | 2020 | Coding for Business | 1 | | | 1 | | | | | | 1 | | |
| ISOM | 2500 | Business Statistics | 3 | | 3 | | | | | | | 3 | | |
| ISOM | 2600 | Introduction to Business Analytics | 1 | | | 1 | | | | | | 1 | | |
| ISOM | 2700 | Operations Management | 3 | | [3] | 3 | | | | | | 3 | | |
| MGMT | 2010 | Business Ethics and the Individual | 2 | 2 | | | | | | | | 2 | | |
| MGMT | 2110 | Organizational Behavior | 3 | | 3 | [3] | | | | | | 3 | | |
| MGMT | 2130 | Business Ethics and Social Responsibility | 2 | | | | | [2] | 2 | | | 2 | | |
| SBMT | 1111 | Business Student Induction | 0 | 0 | | | | | | | | 0 | | |
| LABU | 2040 | Business Case Analyses | 3 | | | | 3 | | | | | 3 | | |
| LABU | 2060 | Effective Communication in Business | 3 | | | | | | 3 | | | 3 | | |
| MATH | | Note: MATH 1003 OR MATH 1012 OR MATH 1013 OR MATH 1020 OR MATH 1023 Calculus and Linear Algebra | 3-4 | | | | | | | | | | | |
| MATH | 1003 | Calculus IA | 3 | | | | | | | | | | | |
| MATH | 1012 | Calculus IB | 4 | | 3 | | | | | | | 3 | | |
| MATH | 1013 | Calculus IB | 3 | | | | | | | | | | | |
| MATH | 1020 | Accelerated Calculus | 4 | | | | | | | | | | | |
| MATH | 1023 | Honors Calculus I | 3 | | | | | | | | | | | |
| Required credits for School Requirements | | | 45-46 | | | | | | | | | 45 | | |
| Major Requirements | | | | | | | | | | | | | | |
| Major Required Courses and Electives | | | | | | | | | | | | | | |
| MARK | 3220 | Marketing Research | 4 | | | | [4] | 4 | | | | 4 | | |
| MARK | 3420 | Consumer Behavior | 4 | | | | 4 | [4] | | | | 4 | | |
| MARK | 4210 | Strategic Marketing | 4 | | | | | | | 4 | | 4 | | |
| MARK | | MARK 3000-level or above Electives (Any 3 courses of the subject and level as specified) | 12 | | | | | 4 | 4 | 4 | | 12 | | |
| Required credits for Major Required Courses and Electives | | | 24 | | | | | | | | | 24 | | |
| University CORE | | | | | | | | | | | | | | |
| CORE | C3 - C12 | U CORE - Others | 30 | 3 | 3 | 3 | 6 | 6 | 3 | 3 | 3 | 30 | | |
| CORE | C1 & C2 | U CORE - English Language | 6 | 3 | 3 | | | | | | | 6 | | |
| Sub-total for University CORE | | | 36 | | | | | | | | | 36 | | |
| Term load (excl. free credits) | | | | | | | | | | | | | | |
| | | | | 14 | 18 | 17 | 16 | 14 | 12 | 7 | 7 | | | |
| 105# | | | | | | | | | | | | | | |

Notes:

[] denotes the course is also offered in other terms as indicated and students may take the course in one of these terms subject to advice by the program office.

To graduate, students should complete at least 120 credits in approved courses. They may need to take courses additional to the required and elective courses as specified above to meet this minimum credit requirement.

>> The content of this example is not necessarily equivalent to a complete list of graduation requirements of the program. Students should refer to the Program Catalog for updated graduation requirements. For up-to-date information on course offering and scheduling, students should check it out from respective School and Department.

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